



# Invitation for Bids (IFB)-Procurement of Works

**Date of Issue:** 12<sup>th</sup> July, 2025

**Country:** Malawi

1. Ministry of Local Government, Unity and Culture is the lead implementing agency of a six-year Transforming Agriculture through Diversification and Entrepreneurship (TRADE) Programme. TRADE is a successor Programme of the Rural Livelihoods and Economic Enhancement Programme (RLEEP) and it is being co-funded by International Fund for Agricultural Development (IFAD) and OPEC Fund for International Development (OFID). The goal of TRADE is to improve the sustainable livelihoods of rural people in Malawi.
2. TRADE Programme is being implemented through three components of which *Enabling Infrastructure* is a sub-component under the *Enabling Environment for Smallholder Commercialisation Component* which was designed to enhance efforts in promoting value chain development in the targeted agricultural commodities through the provision of infrastructural interventions. Most infrastructural bottlenecks currently being experienced by smallholder producers in the value chain paths include lack of bulking, packaging and storage building facilities, poor roads and bridges, lack of water supply points for animals and people, and animal health dipping facilities. The intention is to give mileage to rural beneficiaries and relevant key players in the value chain enhancement by complementing other efforts aimed at bettering the environment for competitive operations of economic activities.
3. Following the general procurement notice that appeared on the IFAD website and the United Nations Development Business (UNDB) website on 17th March, 2022, and the Daily Times, Nation newspaper of 17th March, 2022, TRADE intends to apply part of the proceeds for the 2025/26 financial year for procurement of works.
4. TRADE Programme now invites sealed bids from eligible contractors registered with NCIC in the relevant categories for the procurement of the following:

NO.	DESCRIPTION AND PROCUREMENT REFERENCE NUMBER	DESCRIPTION OF LOTS	LOCATION	CONTRACTORS' NCIC CATEGORY /CLASS
A.	<b>CONSTRUCTION OF WAREHOUSES, MILK BULKING AND HONEY AGGREGATION CENTRES: TRADE-MWI-2000001600-0346-W-NCB</b>	Lot 1: Construction of Two DLS Warehouse facilities for Mdzuma and Kaphirisaya Cooperatives in Dedza District: NO: TRADE/MWI-2000001600-0346-W-NCB/WHs-DLS-DZ/2025/26/Lot 1	Dedza	≥ 1 Billion (Building Works)
		Lot 2: Construction of Four Milk Bulking Centres (MBCs) for Chimkwende and January MBCs in Thyolo Distict; and, Maloya and Chigumula MBCs in Blantyre District NO: TRADE/MWI-2000001600-0346-W-NCB/MBCs-TO /2025/26/Lot 2	Blantyre/Thyolo	≥ 5 Billion (Building Works)
		Lot 3: Construction of Kakewa and Mkoloka Honey collection centres in Nkhatabay District NO: TRADE/MWI-2000001600-0346-W-NCB/HCCs-NB /2025/26/Lot 3	Nkhatabay	≥ 500 Million (Building Works)
		Lot 4: Construction of Jalira and Phodogo Honey collection centres (HCCs) in Rumphi District: NO: TRADE/MWI-2000001600-0346-W-NCB/HCCs-RU /2025/26/Lot 4	Rumphi	≥ 1 billion (Building Works)
		Lot 5: Construction of Three warehouses for Chisomo Farmers Club, Mpingu and Kamkwaya Cooperatives in Lilongwe District NO: TRADE/MWI-2000001600-0346-W-NCB/WHCs-LL /2025/26/Lot 5	Lilongwe	≥ 5 Billion (Building Works)
B	<b>REHABILITATION OF EARTH ROADS AND CONSTRUCTION OF BRIDGES: TRADE-MWI-2000001600-0351-W-NCB</b>	Lot 1: Rehabilitation of Mwazisi to Kamphenda Road (20 km) and Construction of Mphangala Bridge in Rumphi District TRADE-MWI-2000001600-0351-W-NCB-RU-LOT 1	Rumphi	≥ 1 Billion (Civil Works)
		Lot 2: Rehabilitation of Kande to Chesamu Road (25km) in Nkhatabay District. TRADE-MWI-2000001600-0351-W-NCB-NB-LOT 2	Nkhatabay	≥ 1 Billion (Civil Works)
		Lot 3: Rehabilitation of Dwangwa Trading Centre Junction (20km) to Makungwa Warehouse in Kasungu District. TRADE-MWI-2000001600-0351-W-NCB-KU-LOT 3	Kasungu	≥ 1 Billion (Civil Works)
		Lot 4: Rehabilitation of Mjumphe - Mjumphe Junction to Ng'ombe TC Road (25km) and Construction of	Ntchisi	≥ 1 Billion

		hydraulic/drainage structures in Ntchisi District. TRADE-MWI-2000001600-0351-W-NCB-NS-LOT 4		(Civil Works)
		Lot 5: Rehabilitation of Chikhwakhwa TC - Kwezani School via Sambakusi Health Centre Road; Sopani Village to Kanulunyulu Village road (25Km); and Construction of hydraulic/drainage structures in Ntchisi District. TRADE-MWI-2000001600-0351-W-NCB-NS-LOT 5	Ntchisi	≥1 Billion  (Civil Works)
		Lot 6: Rehabilitation of Mwazi Village to Ming'ong'o EPA via Mandala Dam; Chiputu to Ndaula Trading Centre Road; 4 Ways to Chilitso Cooperative Warehouse; and, Mpingu ADMARC to Chayela Village Road (30km) in Lilongwe District. TRADE-MWI-2000001600-0351-W-NCB-LL-LOT 6	Lilongwe	≥ 5Billion (Civil Works)
		Lot 7: Construction of Liweredzi Bridge and Rehabilitation of Fanuelo to Pitala Road (30Km) in Mchinji District TRADE-MWI-2000001600-0351-W-NCB-MC-LOT 7	Mchinji	≥ 5 Billion (civil works)
		Lot 8: Construction of Lifidzi Bridge and other hydraulic/drainage structures, and Rehabilitation of Chafumbwa to Mtengowagwa Road (30km)in Dedza District. TRADE-MWI-2000001600-0351-W-NCB-DZ-LOT 8	Dedza	≥ 1.0 Billion (Civil Works)
		Lot 9: Rehabilitation of Lunzu Trading Centre to Muhura Trading Center Road (35 km) with Associated Drainage Structures; and, Rehabilitation of Ndodo Admarc to Keni Trading Center Junction via Chilaweni Road (15km) with Associated Drainage Structures in Blantyre District. TRADE-MWI-2000001600-0351-W-NCB-BT-LOT 9	Blantyre	≥ 1.0 Billion (Civil Works)
		Lot 10: Rehabilitation of Goliati TC to Bvumbwe TC road (25km) and Construction of associated drainage structures in Thyolo District. TRADE-MWI-2000001600-0351-W-NCB-TO-LOT 10	Thyolo	≥ 1.0 Billion  (Civil Works)

5. The use of any IFAD financing shall be subject to IFAD's approval, pursuant to the terms and conditions of the financing agreement, as well as IFAD's rules, policies and procedures. IFAD and its officials, agents and employees shall be held harmless from and against all suits, proceedings, claims, demands, losses and liability of any kind or nature brought by any party

in connection with Transforming Agriculture Through Diversification and Entrepreneurship (TRADE) Programme.

6. Bidding will be conducted in accordance with National Competitive Bidding (NCB) procedures under IFAD procurement Handbook and the Malawi Public Procurement and Disposal of Assets Act 2025. It is the responsibility of each bidder to ensure that bids are submitted in accordance with instructions to bidders in the bidding documents as non-compliance to the instructions will lead to disqualification and rejection of the bid. A maximum of 2 lots will be considered for award per bidder.
7. Interested eligible bidders may obtain further information, request for clarification and inspect the Bidding Documents at the address given in paragraph 12 (a) below from **08:00 to 12:00 hours** and **13:00 to 16:30 hours** from **Monday to Friday, excluding public holidays**.
8. A complete set of Bidding Documents in English may be purchased by interested bidders on request at the address in 12(b) below and upon payment of a non-refundable fee of **K20,000.00 per Lot**. The method of payment will be Cash or Bank Certified Cheque
9. Mandatory site visit will be held as indicated by the schedule below:

DESCRIPTION OF LOTS	LOCATION	DATE	MEETING POINT
Lot 1: TRADE-MWI-2000001600-0351-W-NCB-RU-LOT 1	Rumphi	21 July 2025	Rumphi District Council 0830hrs
Lot 4: TRADE/MWI-2000001600-0346-W-NCB/HCCs-RU/2025/26/Lot 4	Rumphi	21 July 2025	Rumphi District Council 1300hrs
Lot 2: TRADE-MWI-2000001600-0351-W-NCB-NB-LOT 2	Nkhatabay	22 July 2025	Nkhatabay District Council 0830hrs
Lot 3: TRADE/MWI-2000001600-0346-W-NCB/HCCs-NB/2025/26/Lot 3	Nkhatabay	22 July 2025	Kande Trading Centre 1030hrs
Lot 3: TRADE-MWI-2000001600-0351-W-NCB-KU-LOT 3	Kasungu	23 July 2025	Kasungu District Council 0800hrs
Lot 7: TRADE-MWI-2000001600-0351-W-NCB-MC-LOT 7	Mchinji	23 July 2025	Mkanda Trading Centre 1400hrs

Lot 4: TRADE-MWI-2000001600-0351-W-NCB-NS-LOT 4	Ntchisi	24 July 2025	Ntchisi District Council 0830hrs
Lot 5: TRADE-MWI-2000001600-0351-W-NCB-NS-LOT 5	Ntchisi	24 July 2025	Ntchisi District Council 1100hrs
Lot 10: TRADE-MWI-2000001600-0351-W-NCB-TO-LOT 10	Thyolo	25 July 2025	Thyolo District Council 0830hrs
Lot 2: TRADE/MWI-2000001600-0346-W-NCB/MBCs-TO/2025/26/Lot 2	Thyolo	25 July 2025	Thyolo District Council 0830hrs
Lot 2: TRADE/MWI-2000001600-0346-W-NCB/MBCs-TO/2025/26/Lot 2	Blantyre	26 July 2025	Blantyre District Council 0830hrs
Lot 9: TRADE-MWI-2000001600-0351-W-NCB-BT-LOT 9	Blantyre	26 July 2025	Blantyre District Council 1100hrs
Lot 1: TRADE/MWI-2000001600-0346-W-NCB/WHS-DLS-DZ/2025/26/Lot 1	Dedza	28 July 2025	Dedza District Council 0900hrs
Lot 8: TRADE-MWI-2000001600-0351-W-NCB-DZ-LOT 8	Dedza	28 July 2025	Linthipe 1 Trading Center 1300hrs
Lot 6: TRADE-MWI-2000001600-0351-W-NCB-LL-LOT 6	Lilongwe	29 July 2025	Lilongwe District Council 0830hrs
Lot 5: TRADE/MWI-2000001600-0346-W-NCB/WHCs-LL/2025/26/Lot 5	Lilongwe	29 July 2025	Mpingu Trading Centre 1100hrs

10. Mandatory Pre-Bid Conference shall be held on **Wednesday, 30<sup>th</sup> July, 2025 from 9:00 a.m.** at Crossroads Hotel, Lilongwe

11. Bids clearly labeled must be deposited in the Tender Box at the address in paragraph 12(c) below at or before **10:00 hours (local time) on Tuesday, 12<sup>th</sup> August 2025**. Late bids shall be rejected. Bidders are expected to sign an appropriate bid submission sheet at the reception area before depositing their tender.
12. Bids shall be opened in the presence of contractors and/or representatives who choose to attend the opening of the bids at the address in 12(d) below **on Tuesday, 12<sup>th</sup> August 2025 at 10:00 Hours**. The addresses referred to above are:

- a. Inspection of Bidding Documents and request for further information or clarification:

**The Procurement and Contracts Department**  
**Transforming Agriculture through Diversification and**  
**Entrepreneurship (TRADE)**  
**Area 9/328, Multi-Choice Street**  
**P.O. Box 2130**  
**Lilongwe**

**Or Email: [procurement@tradeprogramme.org/0999492014](mailto:procurement@tradeprogramme.org/0999492014)**  
**Attention: Procurement and Contracts Specialist**

- b. Purchase of Bidding Documents

**The Finance Office**  
**Transforming Agriculture through Diversification and**  
**Entrepreneurship (TRADE)**  
**Area 9/328, Multi-Choice Street**  
**P.O. Box 2135**  
**Lilongwe**

- c. Submission of Bids

**The IPDC Chairperson**  
**Transforming Agriculture through Diversification and**  
**Entrepreneurship (TRADE)**  
**Area 9/328, Multi-Choice Street**  
**P.O. Box 2135**  
**Lilongwe**

- d. Opening of Bids

**TRADE- Ground Floor, Main Conference Room**  
**Area 9/328, Multi-Choice Street**  
**P.O. Box 2135**  
**Lilongwe**

